

Le Sage

Automated System for Music Publishers



Publishers, manage your whole business with simplicity : royalty statements, catalogue auditing, electronic registrations, verification of your distributions and foreign rights...



Start quickly

- Import your catalogue in one click : the database of your catalogue is created.
- Immediately enhance this database by adding agreement data and all other information related to your works' life.
- Intuitively navigate through the software thanks to its clear and homogeneous interface, currently available in french and english (you can switch language in one click).

Get rid of administrative tasks

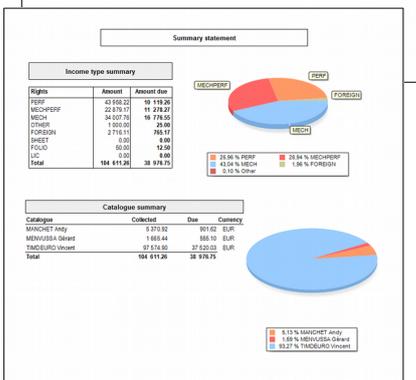
- Register your works to societies by exporting your catalogues to the CWR format. Send catalogue updates to your sub-publishers in various formats.
- Use the catalogue repair workshop to normalize, verify and clean up the catalogues you received
- Verify, print and export royalty statements in seconds.

Simplify your exchanges

- Export all reports produced by Le Sage to PDF and Excel format, including royalty statements.
- Import statements and distributions from more than 150 different sources
- Royalty statements can be exported to Counterpoint (.roy), ZePublisher, CSV, Excel or PDF formats to ease your partners and clients' work.
- Import new catalogues from more than 30 formats, fix and complement them in the "catalogue fixing workshop" and have them registered using CWR or HRF2 and send them to your sub-publishers in the other available formats.

Value your catalogues

- Verify your distributions and foreign rights : sort, filter, group your data to check for coherence and detect missing rights.
- Calculate your works and shareholders "profitability".
- Calculate top earners according to various criteria.
- Analyze your revenues by period, by source...



	MECHP	MECHPESP	MECH	OTHER	FOR	SHEET	FKR.0	LIC	Total
MANICHER Andy									
Domestic	448.14	106.95	69.95	25.00		12.50			662.59
Foreign	47.77	65.65	37.38						150.80
Total	495.91	172.60	107.33	25.00	0.00	12.50	0.00	0.00	813.39
MENVOUSSA Gérard									
Domestic									0.00
Foreign	61.23	233.75	265.12	0.00	0.00	0.00	0.00	0.00	560.10
Total	61.23	233.75	265.12	0.00	0.00	0.00	0.00	0.00	560.10
TIMBEURD Vincent									
Domestic	9 671.12		11 171.32	16 677.50					37 519.94
Foreign									0.00
Total	9 671.12	0.00	11 171.32	16 677.50	0.00	0.00	0.00	0.00	37 519.94
Total	19 228.26	17 406.35	324 854.14	17 128.95	25.00	12.50	0.00	0.00	38 976.75

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en.thefreecat.org

Main features

General features

- Intuitive, clear and homogeneous interface. Memorization of display preferences for each user individually
- Unlimited number of databases, each database capable of managing several companies
- All reports can be exported to PDF and Excel format
- Works with all Windows versions, from XP to Windows10. Can be used on Mac and Linux with Parallels® (Mac only) or VirtualBox®
- Use on a single computer, local network or cloud (with strong encryption and certificates)
- Can use any printer recognized by Windows
- Client-server architecture that guarantees data coherence even on power cut

Works management

- Add, modify, delete, search, clone, merge works
- Import catalogues from various formats (more than 30)
- Work groups : they let you work on subsets of your catalogues
- Look for anomalies, access connected data (records, films, groups, rights, etc.)
- Management of subpublishing and authorizations (syncs)
- Print and export catalogues in various formats
- Profitability calculations
- Add tags to works so they can be dynamically included into groups

Shareholders management

- Add, modify, delete and search for shareholders
- Shareholders can be aggregated into one "main"
- Print (or export) your catalogue

Groups of works

- Create static (manual) or dynamic groups
- Dynamic groups are updated automatically (on demand) to reflect changes in your catalogue : presence of a shareholder in the work, presence of a tag...
- Groups have a type : catalogue, registration, record, film, etc.
- Groups can have tags to create meta-groups reports (like groups of groups but smarter)
- Groups can be used to analyze incomes and payouts

Groups workshop

- Bulk actions on all the works of a group
- Bulk actions on shareholders within a group of works
- Search for duplicates, intersection or differences between groups

Rights management

- More than 150 powerful import filters for most societies, sub-publishers and software around the world (including Counterpoint). A simple importable Excel template is provided for cases when all you receive is a PDF or printed statement
- New works can be created on the fly during imports
- Automatic currency conversions
- 19 types of right : 7 domestic (perf, mech, mechperf, syncs, sheet, songbooks, licenses), 7 foreign and 5 free for very special cases

Royalty statements

- Royalty calculations for authors, copyright owners (when you act as sub-publisher) and commercial partners
- Quick estimate let you know in seconds the amounts to pay to each shareholder (can be printed/PDFed)
- Statements can be calculated on any period (a quarter, a semester, a year)
- Precise verifications of your statements : be sure that you payout no more and no less of what you received
- Establish statements for every catalogue and/or for your whole client with "aggregated" shareholders
- Statements are branded with every of your companies' logo
- Taxes are indicated on the statements when applicable
- Statements can be created in your local language or english. You are free to modify the translations to suit your needs

Tracking and audits

- Anomaly discovery (invalid shares, works with no shareholders...)
- Analysis of income by period and source
- Detailed listing of income by work and period
- Top earners by various criteria (type of rights, (sub-)catalogue,...)
- Custom (SQL) queries. Results can be sorted, filtered, grouped (with subtotals), exported in CSV or Excel, viewed as graphics, analyzed with pivot tables.

Electronic registrations module

- Ability to link each song to sub-publishing PRO agreements for all countries
- Precise tracking of registration attempts
- Catalogue exports in various formats (CWR, Excel, Catalog shipment...)

Technical support

- Technical support via phone or Skype, unlimited access to new versions for one year
- Helpdesk and support with Teamviewer® remote control
- This service can be renewed every year

Bonus

- Multilingual interface
- One click local backup of the database
- Possibility to work in a cloud environment (in different places at the same time), secured with bidirectional SSL certificates

Pricing

- International version 5 000 €
- Electronic registrations module 900 €
- Training (per day) 600 €
- Tech support renewal 520 € / year

